

## Message Text

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67

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 AID-05 CIAE-00 FRB-01 INR-07

NSAE-00 TRSE-00 XMB-04 OPIC-06 SP-02 CIEP-02 LAB-04

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R 041637Z MAR 75

FM AMCONSUL TORONTO

TO USDOC WASHDC

INFO SECSTATE WASHDC 2492

AMEMBASSY OTTAWA

UNCLAS TORONTO 0278

USDOC

E.O. 11652 N/A

TAGS: BTIO, CA

SUBJ: POSSIBLE EXPORT OPPORTUNITIES AT NEW TORONTO INTERNATIONAL  
AIRPORT

REF: OTTAWA 0620

1. PLANNING AND CONSTRUCTION NEW AIRPORT AT PICKERING RESPONSIBILITY  
OF SPECIAL MINISTRY OF TRANSPORT GROUP, TORONTO AREA AIRPORTS  
PROJECT (TAAP).

65 QUEEN ST. WEST, TORONTO, ONTARIO M5H 3K9.

2. CONGENS APPROACH TO LAWRENCE G. POTVIN, MANAGER, SYSTEMS  
PLANNING AND CONSTRUCTION, TEL(416) 369-3568, DID NOT RESULT  
IN ETO BUT IN AGREEMENT TRIAL OF USDOC HELP IN FINDING SOURCING  
FOR TWO ALLEGEDLY DIFFICULT ITEMS ON WHICH DECISION NEEDED SOON:

A)SOURCES FOR PREFABRICATED MODULAR CONTROL TOWER PACKAGE  
CAPABLE OF ERECTION AT DESIRED HEIGHT. UNIT, PROBABLY MADE  
FOR PERMANENT INSTALLATION SMALL AIRPORT, WOULD BE USED AS  
TEMPORARY FACILITY. TAAP HAS INSPECTED INSTALLATION AT  
TRAVERSE CITY, MICH., OF AVCO CORP., WHICH ACTIVELY PURSUING  
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SALE. WHILE ANY US CONSTRUCTION MUST SATISFY AND OBTAIN APPROVAL

ONTARIOBUILDING AUTHORITIES, THERE APPARENTLY SOME TAAP DOUBT SUITABILITY AVCO TOWER MEET CANADIAN STANDARDS WITHOUT COSTLY MODIFICATION PARTICULARLY WEATHER INSULATION. TAAP ALSO IN CONTACT TWO CANADIAN MANUFACTURERS AND BEFORE DECIDING BETWEEN THREE POSSIBILITIES, TAAP WOULD LIKE INSURE OTHER THAN AVCO, ALL US POSSIBLE SUPPLIERS CONSIDERED.

B)SOURCES FOR RUNWAY CENTERLINE LIGHTS CITED REFTEL DESIRED. AIRPORT WILL ALSO HAVE TAXI CENTERLINE LIGHTS AND TOTAL PROJECT SHOULD RUN WELL OVER DLS.300,000. TAAP WILL INSPECT CENTERLINE LIGHTS AT KANSAS CITY THIS MONTH AS IT UNDERSTANDS THIS MOST MODERN INSTALLATION. HOWEVER TAAP UNCERTAIN AS TO CURRENT SUPPLY SITUATION IN WHAT IT DESCRIBES AS PREVIOUSLY UNSATISFACTORY ITEM VIEWC COMBINATION LIGHT PARAMETERS AND INTENSITIES AND MATERIAL STRENGTHS REQUIRED. IT UNDERSTANDS WESTINGHOUSE SUPPLIES NORTH AMERICA FROM GRANBY, QUEBEC, THAT ONE TORONTO FIRM SAID CAPABLE AND THAT SEPSCO DIV. CONN INTERNATIONAL CORP., WINDSOR LOCKS, CONN., ALSO SUPPLIER. TAAP HAS MADE NO CONTACTS SO FAR.

2. IN BOTH ITEMS PARA 2 TAAP REQUESTS CONGEN ADVISE IT IF US SOURCES AVAILABLE. IF SO TAAP WOULD LIKE A)FIRMS NAMES,B) BROCHURES AND C) DESIGNATION OF WHERE PRODUCTS ALREADY INSTALLED. VIEW TRAVEL TAAP GROUPS, US FIRMS WISHING MAKE DIRECT PRESENTATION SHOULD MAKE APPOINTMENTS BY TELEPHONE PRIOR COMING TORONTO.

4. ESCALATORS CITED REFTEL AND OTHER TERMINAL EQUIPMENT WILL BE PROCURED BY CONTRACTOR IN LINE WITH TAAP SPECIFICATIONS. TERMINAL CONTRACT EXPECTED TO BE TENDERED IN 6 TO 8 MONTHS.

5. COMMENT-TAAP ONE OF 3 MOT GROUPS ACTIVE TORONTO. CONGEN ALSO IN CONTACT REGULAR REGIONAL MOT CONSTRUCTION SERVICES AND TORONTO IMPLEMENTATION TEAM ACTIVE WITH EXPANSION TORONTO INTERNATIONAL AIRPORT. WHILE PRODUCT AREAS TAAP REQUEST UNUSUAL, GOOD US RESPONSE COULD HELP WITH OTHER MOT BUSINESS IN FUTURE. VIEW MAIL STRIKE UNCERTAINTY, USDOC MAY WISH COLLECT AND POUCH PRODUCT LITERATURE TO CONGEN FOR DELIVERY TAAP. CANTWEE

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